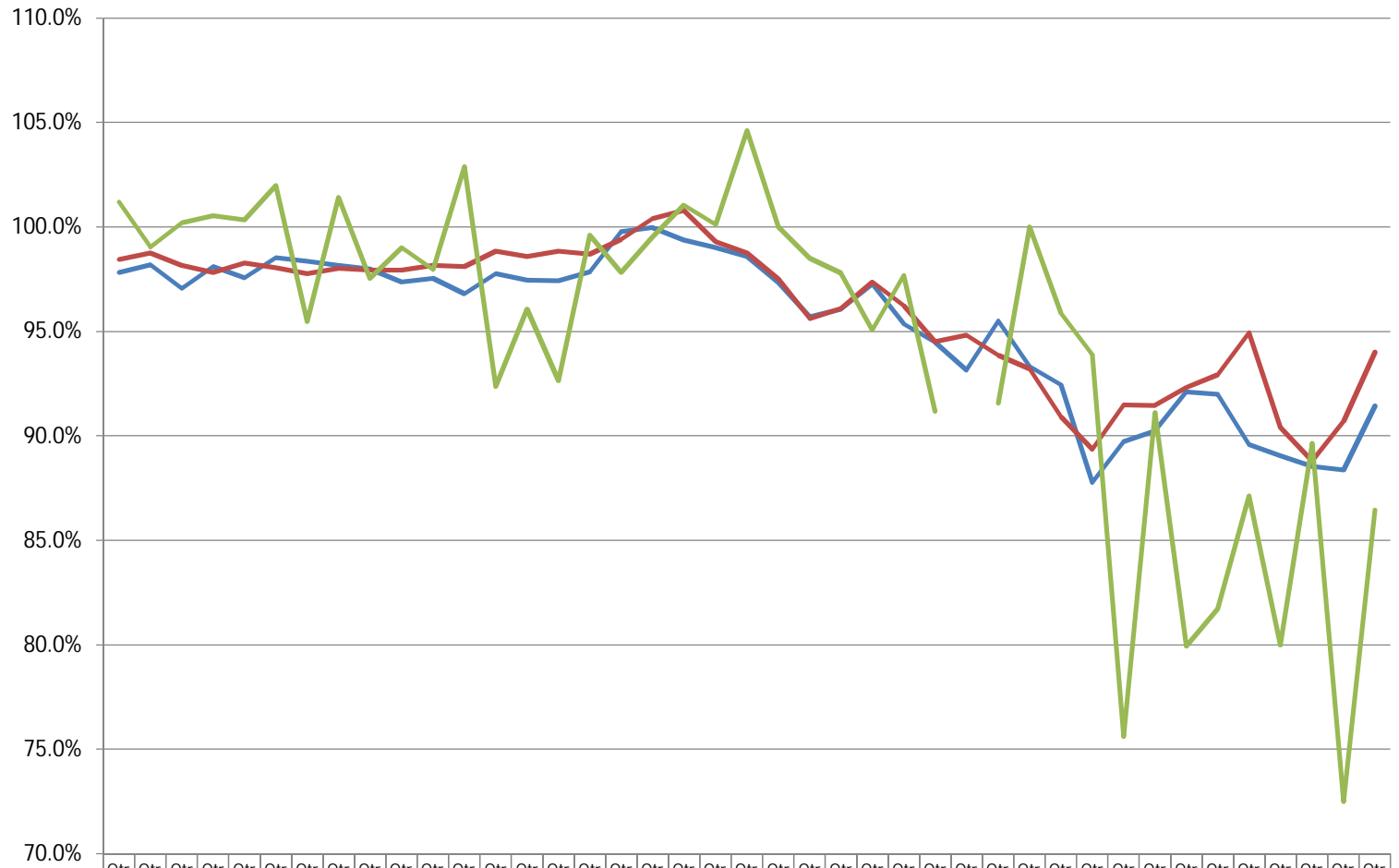


## Average Quarterly Sales Ratio - Homes Sold in IMLS

### Single Family Only



|                            | Qtr 2 | Qtr 3 | Qtr 4 | Qtr 1 | Qtr 2 | Qtr 3 | Qtr 4 | Qtr 1 | Qtr 2 | Qtr 3 | Qtr 4 | Qtr 1 | Qtr 2 | Qtr 3 | Qtr 4 | Qtr 1 | Qtr 2 | Qtr 3 | Qtr 4 | Qtr 1 | Qtr 2 | Qtr 3 | Qtr 4 | Qtr 1 | Qtr 2 | Qtr 3 | Qtr 4 | Qtr 1 | Qtr 2 | Qtr 3 | Qtr 4 | Qtr 1 | Qtr 2 | Qtr 3 | Qtr 4 | Qtr 1 | Qtr 2 |      |      |      |      |  |
|----------------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|------|------|------|------|--|
|                            | 2001  |       |       |       | 2002  |       |       |       | 2003  |       |       |       | 2004  |       |       |       | 2005  |       |       |       | 2006  |       |       |       | 2007  |       |       |       | 2008  |       |       |       | 2009  |       |       |       | 2010  |      |      |      | 2011 |  |
| West Boise - 0600          | 97.8  | 98.2  | 97.1  | 98.1  | 97.6  | 98.5  | 98.4  | 98.2  | 98.0  | 97.4  | 97.5  | 96.8  | 97.8  | 97.4  | 97.4  | 97.8  | 99.8  | 100.0 | 99.4  | 99.0  | 98.6  | 97.3  | 95.7  | 96.1  | 97.3  | 95.4  | 94.5  | 93.2  | 95.5  | 93.3  | 92.4  | 87.8  | 89.7  | 90.3  | 92.1  | 92.0  | 89.6  | 89.1 | 88.5 | 88.4 | 91.4 |  |
| W Boise-Garden City - 0650 | 98.5  | 98.8  | 98.2  | 97.8  | 98.3  | 98.0  | 97.8  | 98.0  | 97.9  | 97.9  | 98.1  | 98.1  | 98.8  | 98.6  | 98.8  | 98.7  | 99.4  | 100.0 | 100.0 | 99.3  | 98.8  | 97.5  | 95.6  | 96.1  | 97.4  | 96.2  | 94.5  | 94.8  | 93.9  | 93.2  | 90.9  | 89.4  | 91.5  | 91.5  | 92.3  | 92.9  | 94.9  | 90.4 | 88.8 | 90.7 | 94.0 |  |
| Garden City - 0700         | 101.1 | 99.0  | 100.1 | 100.1 | 100.1 | 102.1 | 95.5  | 101.1 | 97.6  | 99.0  | 98.0  | 102.1 | 92.4  | 96.1  | 92.6  | 99.6  | 97.8  | 99.5  | 101.1 | 100.1 | 104.1 | 100.1 | 98.5  | 97.8  | 95.1  | 97.7  | 91.2  | 91.6  | 100.1 | 95.9  | 93.9  | 75.6  | 91.1  | 79.9  | 81.7  | 87.1  | 80.0  | 89.6 | 72.5 | 86.5 |      |  |