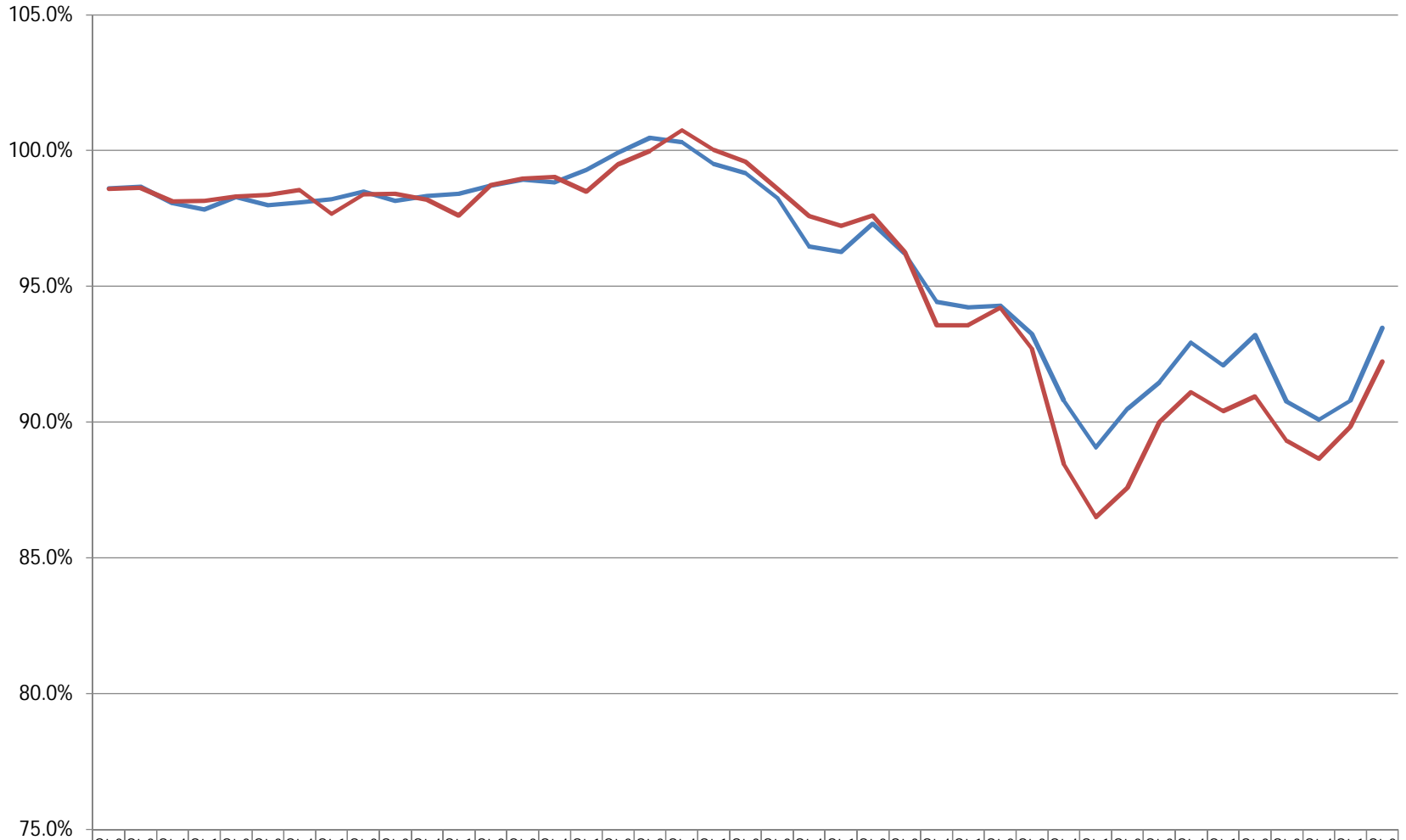


### Average Quarterly Sales Ratio - Ada & Canyon County

Single Family, SF w/ Acreage, Condo, Townhouse =122,384



|        | Qtr2 | Qtr3 | Qtr4 | Qtr1 | Qtr2 | Qtr3 | Qtr4 | Qtr1 | Qtr2 | Qtr3 | Qtr4 | Qtr1 | Qtr2 | Qtr3 | Qtr4 | Qtr1 | Qtr2 | Qtr3 | Qtr4 | Qtr1 | Qtr2 | Qtr3 | Qtr4 | Qtr1 | Qtr2 | Qtr3 | Qtr4 | Qtr1 | Qtr2 | Qtr3 | Qtr4 | Qtr1 | Qtr2 |      |      |      |      |      |      |      |      |  |
|--------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|--|
|        | 2001 |      |      |      | 2002 |      |      |      | 2003 |      |      |      | 2004 |      |      |      | 2005 |      |      |      | 2006 |      |      |      | 2007 |      |      |      | 2008 |      |      |      | 2009 |      |      |      | 2010 |      |      |      | 2011 |  |
| Ada    | 98.6 | 98.7 | 98.1 | 97.8 | 98.3 | 98.0 | 98.1 | 98.2 | 98.5 | 98.2 | 98.3 | 98.4 | 98.7 | 98.9 | 98.8 | 99.3 | 99.9 | 100. | 100. | 99.5 | 99.2 | 98.2 | 96.5 | 96.3 | 97.3 | 96.2 | 94.4 | 94.2 | 94.3 | 93.2 | 90.8 | 89.1 | 90.5 | 91.5 | 92.9 | 92.1 | 93.2 | 90.7 | 90.1 | 90.8 | 93.5 |  |
| Canyon | 98.6 | 98.6 | 98.1 | 98.1 | 98.3 | 98.4 | 98.5 | 97.7 | 98.4 | 98.4 | 98.2 | 97.6 | 98.7 | 99.0 | 99.0 | 98.5 | 99.5 | 100. | 100. | 100. | 99.6 | 98.6 | 97.6 | 97.2 | 97.6 | 96.3 | 93.6 | 93.6 | 94.2 | 92.7 | 88.4 | 86.5 | 87.6 | 90.0 | 91.1 | 90.4 | 90.9 | 89.3 | 88.6 | 89.8 | 92.2 |  |