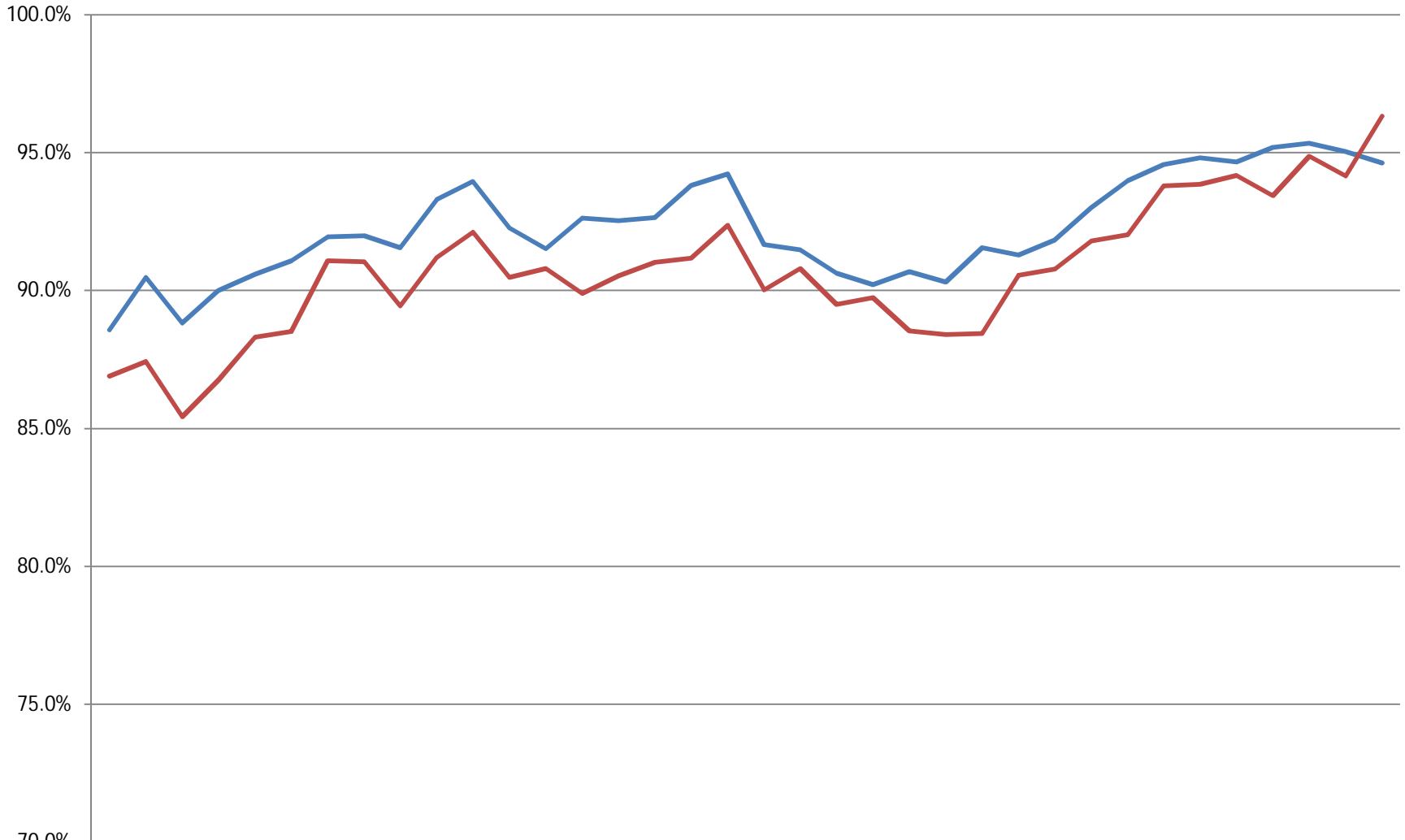


Average Monthly Sales Ratio

Single Family (Sold Price / List Price = Sales Ratio)



	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
	2009												2010												2011											
— Ada	88.6	90.5	88.8	90.0	90.6	91.1	91.9	92.0	91.6	93.3	94.0	92.3	91.5	92.6	92.5	92.6	93.8	94.2	91.7	91.5	90.6	90.2	90.7	90.3	91.6	91.3	91.8	93.0	94.0	94.6	94.8	94.7	95.2	95.3	95.0	94.6
— Canyon	86.9	87.4	85.4	86.8	88.3	88.5	91.1	91.1	89.4	91.2	92.1	90.5	90.8	89.9	90.5	91.0	91.2	92.4	90.0	90.8	89.5	89.7	88.5	88.4	88.4	90.6	90.8	91.8	92.0	93.8	93.9	94.2	93.4	94.9	94.2	96.3